



Best Practice Guide to Total Cost of Ownership

When purchasing any piece of computer equipment or software, a user should consider the Total Cost of Ownership (TCO) of that particular item.

We all know that costs surrounding using software in General Practice is more than the initial cash outlay. TCO can be comprised of many factors when applied to GP's software such as: Cash Outlay, Administration (Updates & Downtime costs), Support costs, Training & in some cases Loss of Productivity.

Best Practice Software aims to address these issues by:



Cash Outlay – Pricing structure is set to be competitive within the GP software market.



Administration (Updates & Downtime costs) – Drug updates are provided monthly (includes PBS Amendments when required). Best Practice is 100% SQL & is a true Client/Server application, drug updates are only performed on the server and can be done *Live* while all users are on the system. Therefore Best Practice does not require time consuming maintenance routines (e.g. No File Repair or Re-Indexing required) and backups can be performed *Live* (while users continue to work).



Support – 2/3 of Best Practice support staff have extensive experience working in a General Practice. Best Practice is 100% SQL & is a true Client/Server application.



Training – Best Practice has been written with workflow in mind. It's intuitive interface is written by the original author of Medical Director – Frank Pyefinch who is a practicing GP in Bundaberg. Ask your current software vendor if they have a GP at the helm of the software development with the GP's best interest at heart.



Loss of Productivity – Best Practice has **no advertising**. Best Practice does not have *SEVEN SECOND DELAYS* programmed into it, to ensure its clients view the advertising. Best Practice is written with an industrial strength **100% MS SQL** database engine. BP is designed to deliver clinical data to the doctors desktop when they need it & be responsive to the needs of the General Practitioner.



So, is Best Practice worth the initial cash outlay?



We believe it is. We believe that Best Practice will save your practice \$1000's of dollars by increasing Productivity, reducing Administration, Support & Training costs every year of subscription. All with the added benefit of no programmed pauses & no advertising.



Note: This document was prepared by a Tech @ BP headquarters in Bundaberg. At Best Practice we do not employ sales or advertising staff – we are a software development company not an advertising company.

Sincerely,

The Best Practice Team.

MORE INFORMATION

For more information please contact us via:



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